

# -New Product Information Sheet-

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# Name: Walking style III

4 different trend colours (Successor of HJ-113)

HJ-203-EK (black) HJ-203-ED (orange) HJ-203-EV (violet) HJ-203-EG (green)



The new Walking style III combines the well established 2 dimensional sensor technology with a new slim design and the unique feature "EVENT MODE".

It will enable to measure self defined walking events separately and helps the user to improve their walking skills. It is easy to use due to its slim and light design.

# Target group:

The ANTI AGING:

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Their target is to get old while healthy. They prepare themselves for the last third of their lives. Most of them are above 55, also known as generation silver. They do walking exercises to maintain physical strength and to prevent diseases. Most buying decision is done by the women.

The BEAUTIFUL LOOKING:

Their target is to stay beautiful and good in shape. They prefer not to exercise hard. Being healthy inside and fashion plays a key role in their life.

The new stepcounters Walking style III will replace the Walking style II (all colours of HJ-113-E). Walking style II will discontinue in August 2010.

Launch of the new Walking style III will be July 2010.

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# Feature advantage benefit overview:

The new product range will comes with nearly the same features like the HJ-113 but additional EVENT MODE and a lighter and more modern product design.

	Feature	Advantage	Benefit	
2 [	DIMENSION SENSOR	The device detects the activity in two different dimensions	Flexible and universal use. It car be carried under self defined conditions (fixed at hips, in pockets and bags)	
	ACTIVITY MODE	By pressing the button the user starts a separate event measurement. It will measure steps, distance, kcal and burned fat until the user stops the activity mode	The user can see all values/measurements of his self defined events separately	
	SLIM DESIGN	Slim and light device	Easy to store, for example in trouser pockets and handbags	
	STEPS	Displays the daily steps that has been taken	Motivates people to walk more steps on the next day	
	DISTANCE	Displays the daily distance that has been taken	Gives feedback how many kilometres the user has walked	
	KCAL	Displays the daily additional energy consumption that has been burned while walking	Helps to restrict the calories taken in to set a diet	
	BURNED FAT	Displays the daily fat burned per gram	User will see how many fat they have burned during the whole day or the self defined event	
	Memory 7 days	Stores the last 7 days values	Helps to track your activities	
	CLOCK	Displays time in 12 and 24 hour mode	At any time user can see what time it is or when they have started the self defined walking event	
STRAP		The user can fix his device almost everywhere	Avoid losing while the device is in use	



 Activity mode – tracks your events separately • Kcal burned – shows the additional burned energy consumption for one day • Fat burned – shows the burned fat for one day in grams • Extra slim design • Two dimension sensor • Memory 7 days
Daily steps / clock / distance

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# Comparison with Omron STC Models

#### (Table product portfolio STC)

Name	Jog style	Walking style pro	Walking style x	Walking style II		tyle II	Walking style III	Walking style one	Vital Steps
Model	HJA-300	HJ-720IT-E	HJ-304-E	HJ113-E			HJ-203	HJ-152-E	HJ-005-E
Channels	Sport stores and WWW	Dr/Nutritionist/studies/F	Sport Stores, WWW, PH	Pharma	D		Sport Stores, WWW, Re	Pharmacies, Medical Sto	all channel promotior
target group	Spartr- Spartr- Diot Enjay	Motabalic Spartr- Enjay	Sports- Diot	4	i		Beautiful Anti-aging looking	Beautiful looking	
TP1	8.66 (	11.92	8.68		S	6.471	4.291	4.291	
CP required OHQ	16.80 (	17.37 (	12.65 (		С	0.00	9.80	6.97 (	
RRP required	59.99 (	49.99 (	44.99 (		0	4.99	34.99	24.99	
CHE Margin	16.80	17.37	12.65		n	0.00	10.00 (	6.97 (	3.50 (
RRP needed for OHE	59.99 (	49.99	44.99		t	4.99	34.99	24.99	9.95 (
Picture		Ś		Ś	n u		<b>,</b>	000	
technology	3-dimensional, micro electro mechanical system	2-dimensional, piezo electro	3-dimensional, micro electro mechanical system	2-di pie	a t	ial, 'O	2-dimensional, piezo electro	1-dimensional, piezo electro	1-dimensional pendel
Colour	black & yellow colour	as pictured	as pictured		i	4	black, purple, orange, uellowgreen		transparent/blue
jogging mode	-				0				
Ezercise units					n				
workout time	-								
workout distance	-				Α				
workout KCAL					u				
average speed									
24/7 target coach			-		g				
MET indicator			-		S				
Action mode					u		-		
counts steps	-	-			S		-		-
additional calories burned	📕 incl.jøgging	-	-		t		-	-	
burned fat							<b>—</b>		
memory	7 days	7 days (41 days to PC)	4 weeks (weekly Ex units) 7days (steps, calories, km)		2		7 days	7 days	
aerobic mode		-			0				
24 hour clock					1		-		
distance display		-	-		0		-		
pocketable	-	-	-				-		
belt clip	-	-	-					-	-
software + USB cable		-							
strap	-	-	-				-		

#### Package Example:

We will have:

Standard cardboard packaging (NEW), same size like HJ-304-E, HJ-113-E. Can be also used in our STC counter display PM\_855.

# Instruction Manual Layout

#### Example:

We will have:

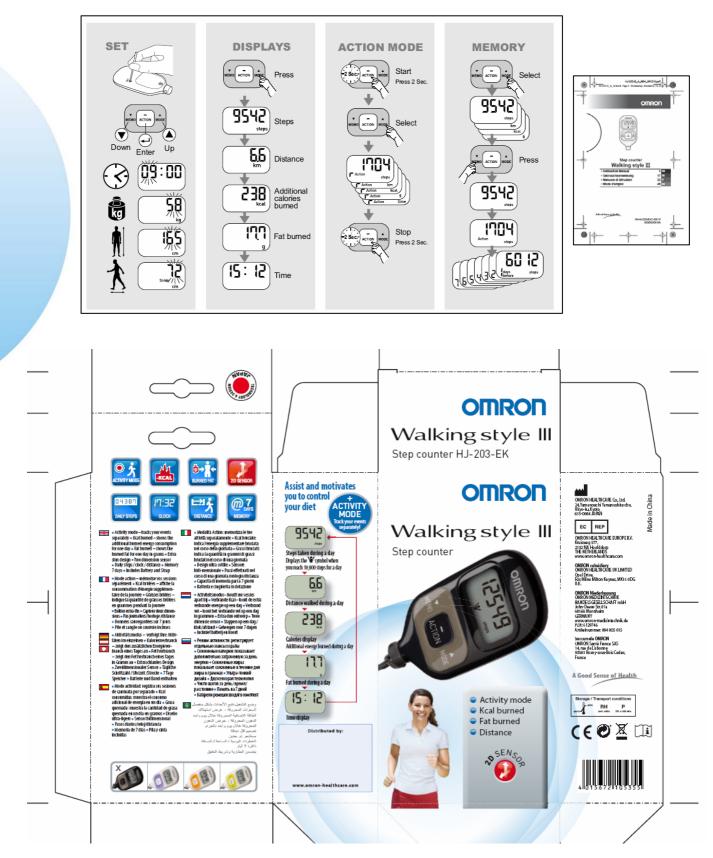
- 1. Quick guide (NEW)
- 2. Standard manual





#### Quick user guide, instruction manual and sample packaging:

Please note that we will have for each colour an own packaging design. Below you will find the black Walking style III packaging design.



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#### OMRON HJ-203-EG, HJ-203-EV, HJ-203-ED, HJ-203-EK product specifications:



#### Product name Walking style III

Type: Power supply: Battery life: Note:	HJ-203-ED/HJ-203-EG/HJ-203-EK/HJ-203-EV 3V Lithium battery type CR2032 Approx. 1.5 years* (when used for 4 hours a day). Supplied battery is for trial use. This battery can run out within 1.5 years.
Measurement ran	-
	Steps: 0 to 99,999 steps Distance walked: 0.0 to 9,999.9 km
	Calories burned: 0 to 99,999 kcal Fat burned: 0.0 to 9,999.9 g
	Time: 0:00 to 23:59
Memory:	Previous 7 days on display
	1 activity mode results on display
Setting range	Time: 0:00 to 23:59 (24-hour display) Weight: 30 to 136 kg in units of 1 kg
	Height: 100 to 199 cm in units of 1 cm
	Stride length: 30 to 120 cm in units of 1 cm

#### **Operating temperature/humidity**

-10°C to +40°C/30 to 85% RH

#### **External dimensions**

35.5(W) × 68.5(H) × 11.0(D) mm

Weight Approx. 19 g (including battery)

#### Contents:

Step counter, Strap, Clip, 3V Lithium battery type CR2032 and Instruction manual

#### OMRON HJ-203-EG/D/V/K packaging specifications:

Carton	QTY	Approx. Weight	Approx. Dimensions L*W*H
Unit	1	0.120 kg	77 * 165 * 44.5 mm
Inner	10	1.520 kg	395 * 94 * 168 mm
Master	50	9.190 kg	486 * 203 * 407 mm